



Future Generation

SALINI IMPREGILO • CLOUGH • LANE



Snowy 2.0 Business and Supply

Fact Sheet | 2019



Future Generation is a joint venture created to build Snowy 2.0 on behalf of Snowy Hydro Limited. We bring the combined engineering expertise of three companies: Australian-based Clough, Italy's Salini Impregilo and US-based Lane Construction. Snowy 2.0 is a world-leading pumped-hydro project that, with the existing Snowy Scheme, will underpin Australia's transition to a renewable energy future.

Snowy 2.0 will benefit local businesses

The Snowy 2.0 project is bringing many benefits to Snowy Mountains communities. These include; local employment, opportunities for local businesses and suppliers, improvements in local infrastructure and increased economic activity.

We are looking for various services and providers that will support the delivery of the project as well as the operational requirements of the accommodation camps and site offices. To date, more than 70 Snowy Mountains-based businesses have been involved in Snowy 2.0 through the provision of landscaping, haulage, surveying, civil works, and equipment supplies, among other services. Future Generation is committed to continue providing opportunities to local business.

We are committed to working collaboratively with all communities including local Indigenous people in providing employment, training and business opportunities.

Tender process



Prequalification



Tender scope and process



Evaluation



Award to selected tenderer



Execution of scope

Work with us

You can find available packages directly on the Industry Capability Network (ICN) website at <https://icn.org.au>. You can also find the link via the Future Generation website at www.futuregenerationjv.com.au.

You will need to register your business with ICN before applying. ICN is a business network that helps Australian companies grow, every day they work with local suppliers and project managers to help save valuable time and money in the procurement process.

Future Generation, the principal contractor for Snowy 2.0, is responsible for hiring the project's construction and services workforce.

Future Generation has a separate process to Snowy Hydro. If you have registered with the Snowy Hydro Business Directory, you will need to apply separately to Future Generation.

Tender awarding process

Each tender will go through an awarding process, which includes; a Request for Information, Request for Quotation Qualification, Negotiation, and a Contracting process. The timing for each award process differs, it may take a number of weeks or months depending on the package in question.



Q: Are there requirements for businesses to apply?

A: The first step to engaging in the tender process is prequalification, a process that assesses the suitability of the business to the needs of the project. Future Generation's aim is to only enter into agreements with prequalified suppliers. Meeting prequalification requirements will provide access and opportunities that will not be available to suppliers that are not prequalified. Prequalification is a process to determine the experience, certifications, capability, capacity and financial strength of potential contracted businesses.



Q: Will only businesses that are prequalified be considered?

A: If a local business is not currently prequalified, they may still be considered or may in turn be considered by a sub-contractor. We are committed to maximising benefits for all local businesses, including Indigenous-owned businesses, and involving them in Snowy 2.0. It is not our intention to restrict or exclude developing local businesses who wish to participate in the project however the more significant the scope of the work package, the more likely you will need to pre-qualify.

Future Generation has prepared a Qualification Process guideline for potential suppliers, which will be available on our website as of September 2019. This is to support businesses through the process and facilitate equal access to opportunities with Snowy 2.0.

For more information please visit our website at www.futuregenerationjv.com.au.

Q: How can I become prequalified?

A: This will be outlined in the Qualification Process guideline, which can be found on our website as of September 2019. The process requires you to provide the following information:

- Tenderer details
- Current and completed projects
- Insurance details
- Workplace Health and Safety and rehabilitation
- Quality
- Environment and sustainability
- Industrial relations training management
- Workforce development
- Engineering and competency
- Indigenous participation
- Design
- Daywork rates
- Technical deviations qualification alternatives
- Commercial deviation qualification exclusions